

# DEMYSTIFYING THE HOME SELLING PROCESS

TUESDAY, NOVEMBER 15TH AT 7:00 PM  
LITTLE FALLS PUBLIC LIBRARY, 8 WARREN ST

Just thinking about selling your home can be scary, unsettling, and confusing! I've had so many people ask me:

*"When should we put our home on the market?"*

*"What do we need to do to get our house ready for sale?"*

and then the big question...

*"Where do we go?"*

Getting this information is not always easy.

This workshop introduces my "Sell on Your Time" Program, where I answer these questions, present a time frame for the home selling process, and discuss a timeline for selling your home that suits you.

## WHAT YOU CAN EXPECT TO LEARN FROM THIS WORKSHOP:

- "Sell on Your Time" Program.  
What if you're not ready now, but are thinking of selling?
- Where to go?
- How to prepare your home for sale.
- How to market your home.
- How to price your home.
- The four main factors that affect the sale of your home.

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